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Legal, Payment, Pricing, and All That Jazz

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Mission Statement

As a branch of the Fairlie group of companies, Quicksilver Entertainment promises to be Calgary's provider of quality live entertainment, specializing in the area of Street Magic. It will achieve its goals by offering unique and innovative product lines that assist corporate clients to meet their own business goals.

Quicksilver values the talents and contributions of its people that allow it to communicate messages that delight and fascinate its audiences. The firm also recognizes the impact that it has on the culture of a community and that it has an obligation to ensure its involvement positively affects it.

Legal

By accepting a quote or sales order from Quicksilver you enter into a contract abiding by the policies outlined in this document. Management reserves the right to change, modify or make concessions to its policies at its discretion without notice.

Bookings

Notice

To ensure a booking on the desired date call as soon as possible. Ideally you should book 30 days in advance but 14 days is usually enough notice. However, feel free to make a book up to 2 years in advance! For customized stage shows, and keynote speeches please book 30 days in advance to allow us time to make the necessary preparations.

Holding Date

As long as we have received a security deposit or made other arrangements before the event your date will not be given to another client. Information on security deposits is provided [below](#).

Children Ages 7-107

All guests for events with children in attendance should be at least 7 years of age or equivalent in maturity and development.

Children Ages 3-6

If you are planning a party for your son or daughter between the ages of 3-6 please let us know. We would be happy to provide a referral using our industry contacts. We want your child to have the best birthday ever and we will gladly refer you to a quality performer better equipped to handle young children, such as a balloon sculpture or clown...or even Santa Claus...

Magic unfortunately is not generally for children around the age of 6 or younger. Many children will have difficulty understanding the act, since magic requires prior experience with items such as cards, money, and some math (numbers, addition, subtraction, etc.). Also young children may find it difficult to focus on an effect for longer than 5 minutes because of their shorter attention spans.

Payment

Payment Types

1. Cash
2. Cheque
3. Money Order or equivalent

We do not accept Visa, Mastercard, or American Express at this time.

Currency

Payment is preferred in Canadian funds. American funds will be accepted if agreed upon before the event and that the proper exchange rate is applied.

Who Do I Address the Payment to?

Please make all cheques or money orders payable to our parent company 'Fairlie Enterprises'.

Making a Payment and Security Deposits

In most cases we ask for 100% non-refundable security deposit. Think of it as going to the movie theatre. You pay the entire amount before you see the movie even if you change your mind and decide to walk out of the theatre.

By paying up front it allows us to purchase or rent the necessary equipment and supplies needed to put on a quality show. You will also prefer to see the show instead of cancelling.

Payments on Day of Event

If payment cannot be made in advance, we ask that the funds be remitted to Quicksilver immediately after the performance.

Late Payments

There is a \$200 charge for the first day your payment is late followed by an additional \$50 for every following day! The performers have provided you with their time and talents with the agreement for an exchange of payment. You do not want to be late on your payment!

Cancellations

We understand that things do not always go as planned; If you **MUST** cancel please call us as soon as possible. We will allow you to reschedule the performance within 90 days of the original event. If you fail to reschedule, Quicksilver will retain the initial deposit.

If Quicksilver Entertainment has to cancel due to staff illness or an act of God, your money will be gladly refunded.

Refunds and Guarantees

Refunds will be provided to clients at the discretion of management if you feel you have been slighted beyond all reconciliation. They will only be considered under extreme circumstances such as no-shows.

Pricing

No Price List

Since all performances are customized to suit your needs there can be a large variation in price. Before setting a price we require specific details such as event type, number of guests, travel, and desired performer or performance.

Bulk Purchase Discounts

Discounts can be provided on multiple performance hours or performances booked simultaneously. Repeat clients also receive greater discounts reduced rates on continual bookings. We are sure that you like our performances so much that you want us back! See the table below on bulk rates (subject to change without notice).

| Discount Level (Street Magic Only) | Discount (%) |
|---------------------------------------|--------------|
| Platinum (12+ hours) | 32 |
| Gold (6-12 hours) | 26 |
| Silver (3-5 hours) | 14 |


Charity and Special Rates

Quicksilver strongly believes in assisting community causes. The use of our services in many cases can assist you draw publicity or increase donations to your cause. We offer special charity rates to registered charities, educational institutions, and religious organizations.

Please contact us and state that you would like to be considered for a charity rate. Special rates are considered on a case by case basis. If we decline your request it is not because we do not wish to help; it is because we have already been asked by another cause.

Free Performances

10% of All Proceeds are Donated to the ExtraOrdinary ALS Campaign and Lou Gehrig's Disease Research



Under no circumstances do we perform for free. Quicksilver employs consummate professionals who earn their living through their trade. You wouldn't ask for a free haircut every time you saw your hair stylist would you?

Our performers design their acts to add value to your event. They charge the price that they charge because that is what they are **worth**. If you are looking to utilize Quicksilver for a 'promotional' event, give us the same consideration that you give your advertisers; payment.

Taxes

Quicksilver and its affiliated companies are all registered in the Province of Alberta, Canada. It collects and Services Tax (GST) at a rate of 6% on top of its regular fees on behalf of the Government of Canada. It does NOT collect PST or any other taxes (unless new legislation is implemented before the next update of this document).

Travel and Accommodation

An additional fee will be charged for performances taking place outside the City of Calgary city limits. Please see the chart below on travel rates (subject to change without notice). Additional fees will be charged for accommodation on multi-day performances outside of Calgary.

| Travel (Not Including Accommodation) | Amount (\$) |
|--|------------------|
| <50 km outside city limits | 30.00 |
| 50-100 km | 50.00 |
| 100-200 km | 120.00 |
| 200+ km | (minimum) 160.00 |

Underage Performers

Should Quicksilver provide a client with an underage performer, they will be accompanied at all times by an adult supervisor. Please remember that all performers are pre-screened and that younger performers can oftentimes be more talented and entertaining than an awful adult performer. All minor performers will be at least 16 years of age.

By law, underage performers can perform at functions where liquor is served as long as they are supervised by an adult supervisor. Please see the [Employment Standards Regulation: Section 52](#) for complete details.

FOIP (Freedom of Information and Protection of Privacy Act)

Client Confidentiality

Under no circumstances will Quicksilver, or any of its partner companies, release your information to anyone outside our organization without your consent.

Photographs, Video and Media

By entering into a contract with Quicksilver you grant permission to Quicksilver to take photographs, video and other media for promotional purposes. However, management will make reasonable efforts to notify you of this policy before the event.

Under specific request, Quicksilver will accommodate any client who wishes not to have pictures or video taken at an event.

Use of Likeness

Should the likeness of an individual be used in promotions, that individual's identity will not be revealed without their consent. We respect and understand your right to privacy.

Distribution of Promotional Materials

By entering into a contract with Quicksilver you grant permission to Quicksilver to distribute promotional materials during performances. They include but are not limited to business cards, photographs, videos, clothing, etc. However, management will make reasonable efforts to notify you of this policy before the event.

Under specific request, Quicksilver will accommodate any client who wishes not to have promotional materials distributed.

Full Legislation

To see the full *Freedom of Information and Protection of Privacy Act*, [Click here](#).

Truth in Advertising


All of Quicksilver's advertising, and promotions are designed to make truthful claims. **We will not advertise, claim, or promise to do something that we cannot fulfill.** Magicians have ethics too! As an example, we will claim to make an elephant disappear, only if we can ACTUALLY do so under LIVE settings.

Our advertising and promotions make use of publication tools such as Photoshop, and Final Cut Pro. The programs are used to give content a polished and professional look. However, we refuse to abuse the use of these programs to illustrate a falsehood.

Affiliations

International Brotherhood of Magicians

10% of All Proceeds are Donated to the ExtraOrdinary ALS Campaign and Lou Gehrig's Disease Research



Quicksilver is affiliated with the magic community at large including Ring 66 of the International Brotherhood of Magicians. What we do affects the reputation of other magicians worldwide, and we take that very seriously. Quicksilver representatives have all taken the Magician's Oath and sworn to not reveal any of magic's methods.

Agents

Contracts with agents will apply by the policies laid out in this document unless supplemented by an additional contract. Written consent from Quicksilver will be the only method of being considered a valid agent.

Contact

If you have a question or require clarification about these policies please do not hesitate to contact us at info@quicksilverentertainment.com or call (403) 608-3492. We guarantee to reply within 24 hours 7 days a week.